



DANIMEX COMMUNICATION

YOUR PARTNER FOR COMMUNICATION SOLUTIONS





About

Danimex Communication A/S is an award winning distributor of radio communication solutions and equipment throughout the world. We do business with humanitarian organisations, NGO's, defence, security business on quality products, full service and lasting relationships.

WHAT IS DANIMEX TO YOU?

With more than 30 years of experience within the communication industry, Danimex is determined to be your preferred partner and supplier of communication equipment and solutions regardless of the challenges you may have. We will support you through the complete selling process whether it is sales leads, solution design, support with presenting the solution to your customers, set up and installing a system or provide the essential after sales or technical support. Danimex is ready to partner up in a joint effort to service both you and your partners.

STOCK & SUPPLY CHAIN

Danimex has extensive stock that enables fast and reliable deliveries worldwide. Our aim is to make sure that your goods reach the final destination fast, on time and in full.

Danimex has proven track record of immediate response in emergency situations and can solve shipping by land, sea or air.

Our warehouse team is specialised in handling sensitive equipment and following customer specified standards for special deliveries. Whenever you require special handling or packing of goods to specific destinations, do not hesitate to contact us.

Global Representation

We operate in Europe, Middle East, Africa and wherever our customers take us. Our head office is located in Denmark and to be close to our main distribution channels, we have sub-offices in South Africa along with the sales representations across Middle East and Africa.

LOCAL INSIGHT

At Danimex we know our way around the world. We respect the variety of cultures and have great experience with local regulations as well as international laws regulating radio, satellite equipment and frequencies. To be able to provide outstanding support and service to our customers we have a comprehensive team of technical experts, customer supporters and experienced sales persons with deep cultural insights and broad language skills.

OFFICES AND STOCK LOCATIONS:

- 📍 Danimex Head Office - Sønderborg, Denmark
- Sales representations:
 - 📍 Côte d'Ivoire
 - 📍 Democratic Republic of the Congo
 - 📍 Kenya
 - 📍 Kingdom of Saudi Arabia
 - 📍 Lebanon
 - 📍 Nigeria
 - 📍 United Arab Emirates
- 📍 Danimex SA Holding (Pty) Ltd - Johannesburg, South Africa:
 - Sales representation:
 - 📍 Cape Town





A Unique Level of Customer Service and Technical Support

CUSTOMER SUPPORT

Our Customer Supporters have extensive, worldwide logistic experience and can assist you with order handling, quotations and documentation. Danimex will always strive to give you one point of contact to ensure faster and more effective order processing.

TECHNICAL SUPPORT

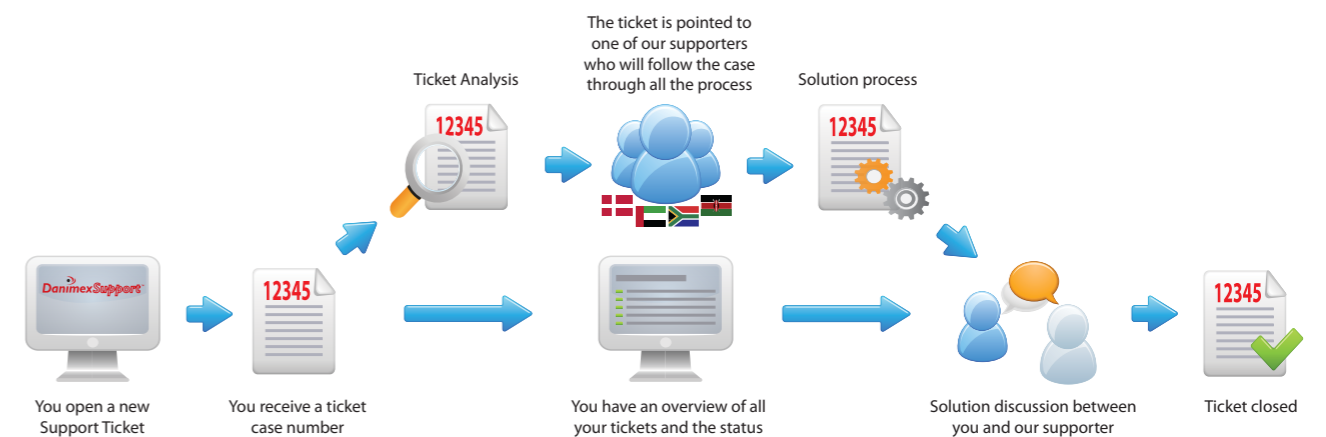
We offer a unique level of technical support and a broad level of service from education and training through site surveys to total project management that can be tailored to each customer. With our many years of experience within the communication industry we are able to share knowledge with our partners and supply everything from basic hardware to turnkey solutions. Whether you need analogue or two-way digital radios, including DMR or TETRA critical communication systems, we meet end-users demanding and diverse requirements by providing full range radio systems that can be designed, supplied, installed and maintained by the Danimex team.

DANIMEX ACADEMY

The Danimex Training Academy gives everyone the opportunity to become updated with the newest information about technologies in communication. We offer professional radio training courses where you have the opportunity to expand your technical skills, learn about digital systems, setup, installation and more.

SUPPORT SYSTEM

The online support system gives our customers a unique support level resulting in closer dialogue between customers and supporters, faster response time and complete overview of running support cases and solved tasks.





Our Verticals

At Danimex Communication, we understand that every industry has unique communication needs. That's why we offer a range of specialised solutions designed to address the specific challenges faced by professionals in various verticals. Whether you're in the tactical, mining, oil and gas, hospitality, humanitarian, or industrial/utilities sector, we have the expertise and technology to empower your operations.

Explore our verticals to your left and discover how our cutting-edge communication systems can transform the way you work. Download our informative brochure below to learn more about our diverse and tailored solutions.

OUR VERTICALS INCLUDE, BUT AREN'T LIMITED TO:

-  **EMERGENCY AND SECURITY**
-  **TACTICAL**
-  **OIL & GAS / MINING**
-  **PORTS AND AIRPORTS**
-  **HOSPITALITY AND LODGING**
-  **HUMANITARIAN**
-  **INDUSTRY AND UTILITIES**





We Connect You Across Platforms and Technologies

We provide high quality products from the world's leading manufacturers. Our products range from professional and commercial radio series to satellite and energy solutions, wireless broadband infrastructure, control room solutions and everything in between.

DIGITAL TWO-WAY UHF/VHF RADIOS

Whether you need DMR or TETRA radio products, we have the right products to match your needs. Our product portfolio covers everything that you need to build a small or a large communication system:

- » Radios
- » Repeaters
- » Accessories
- » Software & Applications
- » Control Room Solutions

ANALOG TWO-WAY UHF/VHF RADIOS

We offer a variety of analogue radios and radios that are both analog and digital compatible. We also support you through the process of migrating from analogue to digital technology and help you select the products suitable for your business.

HF RADIOS

We are the global supplier of Danpoint HF radios. Danpoint is a premium brand in the HF market and differs from other brands by being Danish Design and *Made in Denmark*. This implies top quality, nice looks, pleasant touch and high usability and user friendliness as well as great attention to detail and advanced engineering.

SATELLITE SOLUTIONS

Call any phone or send data from anywhere in the world. Danimex offers affordable satellite communication solutions that enables clear audio and uninterrupted global coverage. We offer full range of satellite based communication solutions for voice, internet and fax over satellite and we are competitive on both hardware and airtime.



IT ACCESS & BACKHAUL

Danimex provides secure, reliable and cost-effective wireless broadband solutions that enables high-speed wireless broadband service to customers. We supply everything from Point to Point (PTP), Point to Multipoint (PTM) to Wi-Fi Solutions.

ENERGY SOLUTIONS

Danimex offers a variety of energy solutions, including chargers, batteries, solar panels and accessories. As a reliable power source, Danimex introduces Solar Power kits that are ideal to use where electrical power is non-existing or unreliable. It is the best way to power up repeater or base station and is sold as a kit for easy setup.

Distribution area: worldwide





The Danimex Code of Conduct

The Danimex code of conduct has been defined by the Danimex board of directors, and is officially being observed by all Danimex employees and authorised Danimex dealers.

- » *Equal rights of women and men: It is the responsibility of Danimex Communication to work for equal rights to women and men.*
- » *Valuing multicultural influence: Danimex Communication values the everyday influence we get from other cultures and respects the rights of all individuals regardless of ethnic, cultural, religious or sexual background.*
- » *Child labour: Danimex Communication do not use, nor approve of the use of child labour.*
- » *Environment: Danimex Communication is committed to work in a way that does not harm the environment.*
- » *International laws: Danimex Communication is committed to fulfil our obligations to international laws regardless of where we operate.*
- » *Working against fraud and corruption: Danimex Communication is committed to avert fraud and corruption.*
- » *Freedom of association and protection of the right to organise: Danimex Communication is committed to respect the individual right of labour protection.*
- » *Occupational health and safety: Danimex Communication is committed to avoid risks on occupational health and safety.*
- » *Working against forced labour: Danimex Communication will work against forced labour and slavery of all kinds.*
- » *Human rights: Danimex Communication is committed to work in accordance with the UN Human Rights Declaration.*
- » *UN Global Compact: Danimex is a member of the UN Global Compact since 2008, thereby voluntarily committing ourselves to the ambitious goal set by the United Nations in the field of corporate responsibility.*



Learn more about our solutions.



Watch Now!

DISCOVER
OUR CASE
STUDY AND
SOLUTIONS
PAGE!



DIVE INTO SUCCESS STORIES

Explore real-life examples of how we've partnered with clients to overcome obstacles and achieve remarkable results. Get valuable insights and ideas for your own business endeavours!

VISIT NOW

Ready to unlock your potential? Head over to our Case Study and Solutions page at to discover the path to success.

TAILORED SOLUTIONS FOR YOU

Are you looking for solutions to your specific business needs? There is no need to look any further! Our Solutions page offers a range of tailored options to streamline operations, enhance customer experience, boost productivity, and optimise your digital presence. We've got the answers you're looking for!





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